



SALES MANAGEMENT DEVELOPMENT PROGRAMME

.....

6-week bootcamp | 2 hours per week
Transformed Forever



69% of salespeople who exceeded their annual targets rated their sales manager as being excellent or above average...

Are your sales leaders equipped to inspire sales team success and drive sales results?

What's **holding your sales team back** from closing more deals? **Indecision.**

Have they got what it takes to get over this hurdle?

Speed up your sales funnel. Close more deals!

- Create value propositions that resonate
- Optimise every stage of your sales funnel
- Build unstoppable momentum with data-driven habits and a high-impact sales culture



SALES ACCELERATOR BOOTCAMP



DURATION

6 weeks; 2 hours per week



FORMAT

Online, virtual workshop



SCORECARD

Also available in **Category B** or **Category E** solution format



Ready to transform Sales Managers into drivers of sales team success?

Convenient learning,
zero extra costs!

Forget about travel and accommodation costs and worries. Learn comfortably from anywhere.



SALES MANAGEMENT DEVELOPMENT PROGRAMME

BEST TIMES TO USE

- Build the **capabilities of sales managers** to lead teams now and into the future
- Help managers **grow beyond technical skills** and become leaders capable of coaching, managing stress, delivering feedback, and collaborating effectively
- Equip sales managers with **simple, effective models** to coach team members
- Immerse sales managers in the **latest thinking and tools** to strengthen their **effectiveness as leaders**





High-performing teams, not businesses, drive success

WHAT'S IN IT FOR YOU AND YOUR TEAM?

- Acquire **tools, insights and strategies to lead your sales team** with confidence and inspire them to achieve exceptional results
- Learn how to **shape a thriving sales culture**, implement **effective processes**, and drive **performance metrics**
- Explore **resilience strategies** to navigate the challenges of a rapidly evolving sales landscape

KEY TAKEAWAYS

- Explore **actionable leadership strategies**
- Develop insights to help you **shape and develop** high-performance **team dynamics**
- Learn techniques and gain insights to help you conduct **courageous performance conversations**, **coach in real time**, and **navigate complexity**

The backbone of any thriving business is a high-performing sales team, and at its core, an exceptional sales manager.

Our **Sales Management Development Programme** equips managers with the tools, insights and confidence to lead their teams to success.



BOOTCAMP OVERVIEW



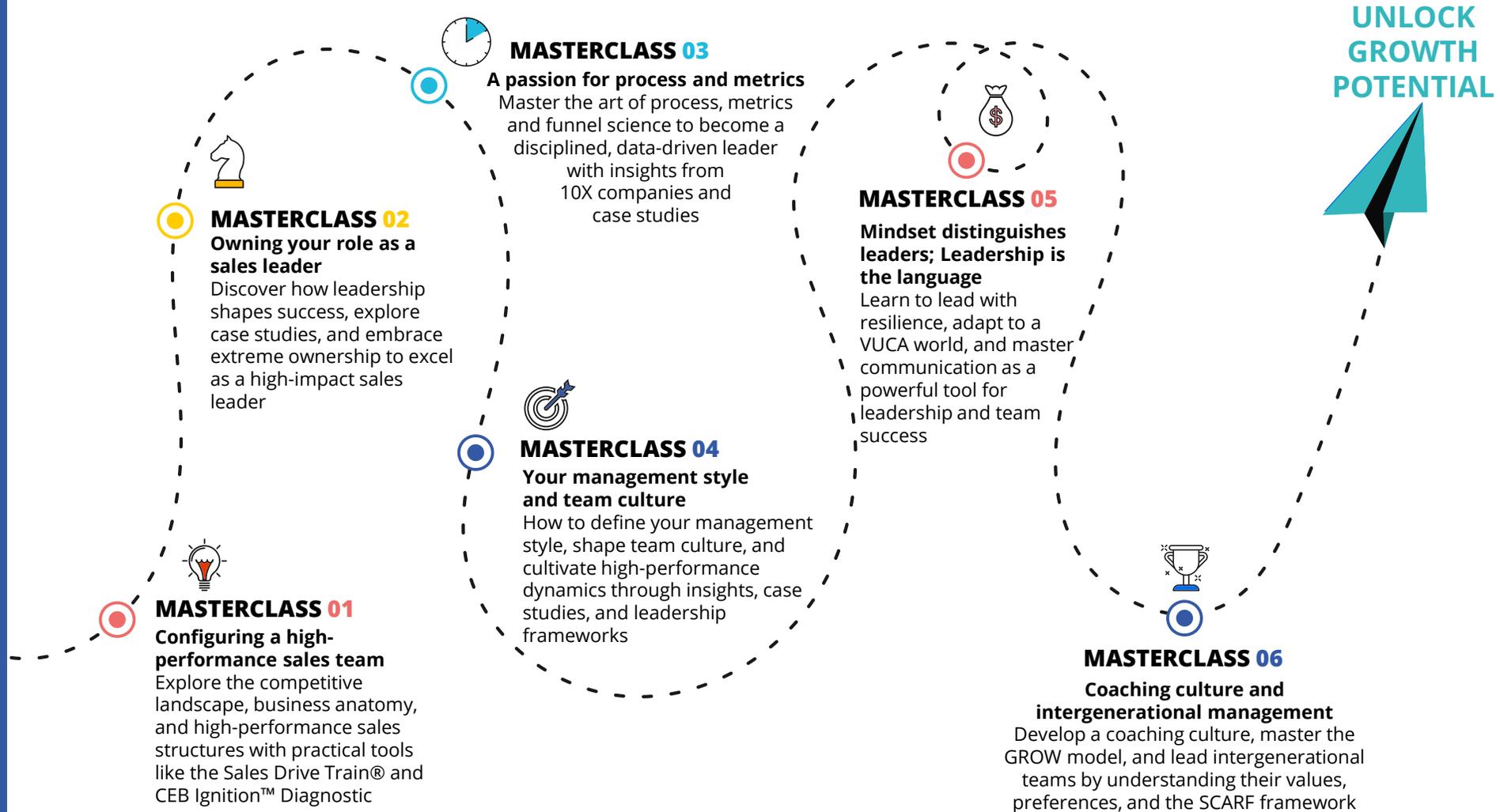
Ready to transform Sales Managers into drivers of team success?

[GET A QUOTE - BOOK YOUR SPOT!](#)

6-WEEK BOOTCAMP | 2 HOURS PER WEEK

SALES MANAGEMENT DEVELOPMENT PROGRAMME

Take new business hunting skills to the next level!



SOME OF OUR RECENT CLIENTS





Let's chat about this Bootcamp for your sales teams today!



087 941 5764



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[GET A QUOTE - BOOK YOUR SPOT!](#)